

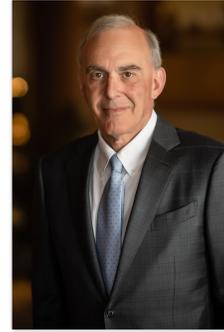


Burch, Porter & Johnson, PLLC  
130 North Court Avenue | Memphis, TN 38103  
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www.bpjlaw.com

## Nathan A. Bicks

### Member

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### PRACTICE AREAS

- Commercial & Business Litigation
- Education, Charitable & Not-For-Profit Organizations
- Government Relations & Municipal Law
- Healthcare Law
- White Collar & Government Investigations
- Zoning & Land Use Planning

Nathan Bicks represents clients across a broad spectrum of dealings with government. As a litigator, his practice focuses on complex litigation, with particular emphasis on white collar crime, healthcare fraud, and commercial disputes. He has extensive experience in defending individuals and companies under federal investigation, including directing internal investigations, negotiating non-prosecution and plea agreements, developing corporate compliance programs, and representing clients at trial. Mr. Bicks also has experience in regulatory affairs and represents clients at all levels of federal, state, governmental agencies and boards, particularly in land use matters, where he is widely recognized as one of the region's leading practitioners. Mr. Bicks serves as Town Attorney for the Town of Collierville, one of Tennessee's fastest-growing municipalities.

He has been recognized by Mid-South Super Lawyers in the area of healthcare law for his work in defending healthcare fraud cases. The publication The Best Lawyers® in America lists him in the areas of commercial litigation, criminal defense – white collar, land use & zoning law, litigation – land use & zoning law, litigation – municipal law, and the "Lawyer of the Year" for Litigation-Municipal in the Memphis area. Mr. Bicks frequently makes presentations at seminars on regulatory issues. From 1979-82, he served as press secretary and legislative assistant to U.S. Representative Harold Ford, Sr. in Washington. He presently serves on the firm's Management Committee.

Mr. Bicks has served on the boards of many civic and philanthropic institutions: Memphis Brooks Museum of Art (President, Counsel), LeMoyne-Owen College (Executive Committee), Theatre Memphis, Memphis Heritage Inc., Goodwill Boys' Club, Memphis Jewish Housing Development Corporation (Counsel), Memphis Jewish Community Center (President, Counsel), and the Bornblum Solomon Schechter School (President, Counsel).

### REPRESENTATIVE MATTERS

- Represented a global ecommerce company in the development of an ecommerce fulfillment center in the Memphis area. Involved obtaining land use and other governmental approvals.
- Represented world's largest athletic shoe and apparel company in obtaining land use and other governmental approvals for development of large warehouse fulfillment center.
- Negotiated agreements with municipal authorities for the creation and development of a public space/park for new infill development in downtown Memphis.



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- Represented developers in high profile mixed use developments in midtown Memphis, including the Citizen on Union and Overton Gateway on East Parkway/Sam Cooper Boulevard.
- Lead attorney in landmark federal litigation to establish 6 municipal school districts.
- Counsel to major medical device manufacturers in major healthcare fraud investigations, including internal investigations and interfacing with Government prosecutors.
- Counsel to major pharmacy benefits manager in healthcare fraud prosecution.
- Represented several high profile public figures, including elected officials and celebrities, in criminal investigations.
- Represented municipality of Collierville for over twenty years in its growth and development into one the fastest-growing communities in Tennessee.
- Represented multiple municipalities in Shelby County (Memphis, Germantown, Lakeland) in both the development of laws and policies and as litigation counsel.
- Counsel for national pharmacy chain and its related entities in the opioid litigation throughout Tennessee.
- Counsel for national pharmacy benefits manager and related entities in suit involving allegations of antitrust and common law tort claims against drug manufacturer and others in distribution chain.

### EDUCATION

- Georgetown University Law Center (J.D., 1984)
- New York University School of Law (1983)
- Brown University (B.A., 1978), with honors

### PROFESSIONAL HONORS AND ACTIVITIES

- Named 2024 Best Lawyers® "Lawyer of the Year" for Litigation - Land Use and Zoning and Municipal in the Memphis area
- Named 2021 Best Lawyers® "Lawyer of the Year" for Litigation - Land Use and Zoning in the Memphis area
- Named to the Best Lawyers in America® list in the areas of Commercial Litigation, Criminal Defense - White-Collar, Land Use & Zoning Law, Litigation - Land Use & Zoning Law, Litigation - Municipal (since 2008)
- Town Attorney, Town of Collierville (2013-present)
- Selected as the [2019 CEO of the Year by Inside Memphis Business](#)
- Named 2019 Best Lawyers® "Lawyer of the Year" for Land Use and Zoning Law in the Memphis area
- Ranked by Chambers USA: America's Leading Lawyers for Business in Band 2 in the area of Real Estate in Tennessee (2017-2018)
- Named 2018 Best Lawyers® "Lawyer of the Year" for Criminal Defense: White Collar in the Memphis area
- Named 2016 Best Lawyers® "Lawyer of the Year" for Litigation-Municipal in the Memphis area
- Named 2015 Best Lawyers® "Lawyer of the Year" for Land Use and Zoning Law in the Memphis area
- Recognized by Business Tennessee magazine as one of the "Best 150 Lawyers in Tennessee"
- Named to the "Top 100 Tennessee Super Lawyers" list (2008-2020)
- Named to the "Top 50 Memphis Super Lawyers" list (2008-2020)
- Named a Mid-South Super Lawyer in the area of Healthcare (2009-2014)
- Tennessee Supreme Court Attorneys for Justice Pro Bono Service Award (2014)
- Fellow, Tennessee Bar Foundation (Class of 2014)
- Named an "MBQ Power Player" in Business Litigation by Memphis Business Quarterly (since 2012)



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## **Nathan A. Bicks**

- Appointed by the Tennessee Supreme Court as a hearing panelist for the Tennessee Board of Professional Responsibility (2011-2014)

### **PUBLICATIONS AND PRESENTATIONS OF NOTE**

- Presenter, "Local Government Law," NBI Zoning and Land Use Issues Seminar (February 2014)
- Presenter, "Healthcare Fraud/Parallel Proceedings," Memphis Bar Association Bench Bar Conference, Destin, Florida (2008)

### **COMMUNITY INVOLVEMENT**

- Present or Former Board Member: Memphis Brooks Museum of Art (President, Secretary, General Counsel); Memphis Jewish Housing Development Corp.; Memphis Jewish Community Center (Past-President); Bornblum Solomon Schechter School (Past-President); Memphis Jewish Federation; Goodwill Boys' Club; Facing History and Ourselves; Center for Southern Folklore; Memphis Heritage, Inc.; LeMoyne-Owen College (Executive Committee, Trustee); Theater Memphis
- Brown University Alumni School Committee, Regional Chair

### **ADMITTED TO PRACTICE**

Tennessee, 1983

United States Circuit Court of Appeals, Sixth Circuit, 1985

United States District Court for the Western District of Tennessee, 1985

United States District Court for the Middle District of Tennessee, 1986

United States District Court for the District of Massachusetts, 2012

### **BAR ASSOCIATIONS**

American Bar Association

Tennessee Bar Association

Memphis Bar Association

The Association of Trial Lawyers of America

Tennessee Trial Lawyers Association